



ECM Trade Shows 2026 - 2027

Aerospace industry



As an individual exhibitor or within the German Pavilion, discover your ideal solution for participating in leading international trade fairs.

Your participation options at a glance

As the German representative of the organiser, ECM is your first point of contact for all the listed trade fairs. We will be happy to advise you on all matters relating to your participation options as an exhibitor within the German Pavilion or as an individual exhibitor.

German Pavilion

Within the German Pavilion, funded by the Federal Ministry for Economic Affairs and Energy (BMWE), you have the ideal opportunity to present your company in a cost-effective and high-quality way.

ECM is responsible for the entire preparation and organisation of the German Pavilion and is your first point of contact for all questions.



ECM Pavilion

Not all trade fairs have a German Pavilion that is funded by the Federal Ministry for Economic Affairs and Energy (BMWE).

For this reason, ECM organizes additional German Pavilions without federal funding for all exhibitors from the aerospace industry.

ECM is responsible for the entire preparation and organisation of the "Private German Pavilions" and is your first point of contact for all questions.



Individual Exhibitor

As an individual exhibitor, you can implement your stand concept with your stand construction. For smaller stands, the organiser usually offers a basic package as a more cost-effective option.

ECM is responsible for the initial contact with the organiser and ensures the optimal placement for your booth. We are also happy to support you with further questions regarding your trade fair participation.



What is the German Pavilion?



Federal Ministry
for Economic Affairs
and Energy

BDLI  Bundesverband der Deutschen
Luft- und Raumfahrtindustrie



ECM
CONNECTING MARKETS

The **Federal Ministry for Economic Affairs and Energy (BMWE)** supports official participation in the Federal Republic of Germany's international trade fair and exhibition program. As an exhibitor, German companies can present their products and services under the "Made in Germany" brand in a **cost-effective and high-quality** way.

This federal participation is initiated and accompanied by the **German Aerospace Industries Association**.

ECM is responsible for organising the German pavilion and is your contact for all questions related to participation in the trade fair.

Your participation options within the German Pavilion



1. Turnkey exhibition stand with basic equipment

Included:

- ✓ Provision of the booked space within the pavilion
- ✓ Stand design "made in Germany"
- ✓ Company lettering or logo (depending on the specified stand design)
- ✓ Rear and side walls
- ✓ Furniture: 1 table, 4 chairs, 1 sideboard, 1 counter unit, 1 waste paper basket
- ✓ Uniform floor covering
- ✓ General stand illumination
- ✓ Power supply 220V (1 socket)
- ✓ Complete stand construction, including assembly and dismantling

Wall graphics and additional stand equipment can be ordered as additional services.
(subject to a fee).

Your participation options within the German Pavilion



Design example

2. Presentation Point (PP)

Included:

- ✓ Provision of the booked space within the pavilion, ca. 2 sqm
- ✓ Stand design "made in Germany"
- ✓ Company lettering or logo (depending on the specified stand design)
- ✓ Furniture: 1 bar table, 1 bar stool, 1 brochure rack
- ✓ Uniform floor covering
- ✓ General stand illumination
- ✓ Complete stand construction, including assembly and dismantling

Wall graphics and additional stand equipment can be ordered as additional services (subject to a fee).

Your participation options within the German Pavilion



Design example

3. Hall space without stand construction (from 50 sqm)

- ✓ From a minimum area of 50 sqm, you can implement your stand design.
- ✓ The stand space (adjacent to the German group pavilion) is included in the price. You are responsible for constructing your stand at your own expense.
- ✓ You can benefit from the general services of the German Pavilion.

Your participation options within the German Pavilion



Design example

4. Hall space with individual stand construction

- ✓ You can also participate outside the German Pavilion with an individual stand space. We will liaise with the organizer and show you suitable options for your presentation.
- ✓ The stand will be built according to your own design and by a stand builder of your choice. You will be responsible for the costs.
- ✓ For smaller stands, the organizer usually offers a basic package as a more cost-effective option.

ECM Trade show portfolio 2026 – 2027



Singapore Airshow 2026

3 – 8 February 2026
Singapore | Singapore



FIDAE 2026

7 – 12 April 2026
Santiago de Chile | Chile



IAC Antalya 2026

5 – 9 October 2026
Antalya | Turkey



Airshow China 2026

10 – 15 November 2026
Zhuhai | China



Aero India 2027

February 2027
Bangalore | India



AVALON 2027

March 2027
Geelong | Australia



Seoul ADEX 2027

October 2027
Seoul | Korea



Dubai Airshow 2027

November 2027
Dubai | U.A.E.



Costs and deadlines

Price overview						
Trade show	Date (ascending)	Costs for Raw Space Organizer	Costs GP without stand construction (from 50 sqm)	Costs GP with stand construction (from 9 / 12 sqm)	Costs GP Presentation Point (2 sqm)	Registration deadline
Singapore Airshow	3 – 8 February 2026	SGD 1.630 / sqm	EUR 680 / sqm	EUR 700 / sqm	EUR 1.755	15 September 2025
FIDAE Chile	7 – 12 April 2026	USD 610 / sqm	n/a	EUR 1.400 / sqm	n/a	31 October 2025
IAC Antalya	5 – 9 October 2026	tbc	tbc	tbc	tbc	tbc
Airshow China	10 – 15 November 2026	RMB 4.200 / sqm	EUR 510 / sqm	EUR 730 / sqm	EUR 1.830	30 March 2026
Aero India	February 2027	USD 944 / sqm	EUR 520 / sqm	EUR 540 / sqm	EUR 1.350	tbc
AVALON	March 2027	AUD 1.365 / sqm	n/a	AUD 2.150 / sqm	AUD 15.600	tbc
Seoul ADEX	October 2027	USD 680 / sqm	n/a	n/a	n/a	tbc
Dubai Airshow	November 2027	USD 865 / sqm	EUR 430 / sqm	EUR 450 / sqm	EUR 1.160	tbc

* the information is for your orientation from the previous event

An additional registration fee may be charged by the organizer.

Änderung und Irrtum vorbehalten

Your individual design options

As part of the overall stand design, you have the opportunity to implement your corporate design and showcase your products and services in the best possible light.

For this purpose, we offer you various additional services:

- ✓ Wall graphics (professionally printed and mounted)
- ✓ Additional furniture, monitors, additional power supply, etc.
- ✓ Presentation options for your exhibits

You can easily order all additional services via our online shop.

If required, we will also be happy to provide you with an individual offer for your stand design within the framework of the basic design specified.

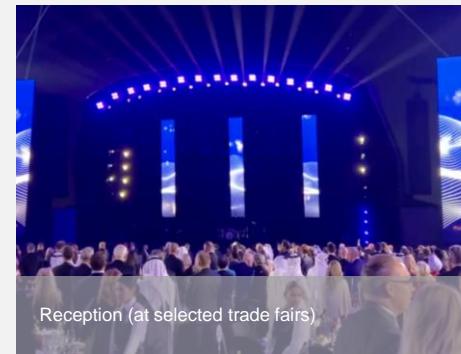
Please note that the additional services are not included in the package price and will be charged separately.



Benefits of participating within the German Pavilion

Your benefits and included services

- ✓ Participation options in a high-quality stand design at low costs
 - ✓ Good visibility due to the size and stand design of the German Pavilion
 - ✓ Attractive placement within the trade fair
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- ✓ Experienced ECM project management support before, during and after the fair
 - ✓ Support in all organisational questions with the organiser
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- ✓ Local support staff at the reception of the German Pavilion
 - ✓ Use of the general meeting area
 - ✓ Provision of snacks and drinks in the lounge area
 - ✓ Organisation of delegations and events, e.g. embassy reception (depending on the trade show)
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- ✓ Public communication in various media
 - ✓ Accompanying measures: Web Presence www.german-pavilion.com + exhibitor brochure



How do I register for the trade shows?

Foreign Trade Show Participation Programme of Germany

- ✓ To register for all trade fairs, please register your company once and without any obligation at: [German Pavilion - Online-Registration \(german-pavilion.com\)](http://german-pavilion.com). This step is only necessary once and is valid for all future trade fair participations.
- ✓ Once your accreditation has been activated (1-2 working days), you can register online for the German foreign trade fair participation programme with immediate effect.

Individual exhibitor / ECM Pavilion

- ✓ Please send us an email, and we will send you all the relevant documents for participation.



ECM Overall portfolio

Logo	Trade show (A – Z)	Upcoming trade show date		Location	Cycle	Contact ECM
	AAD Africa Aerospace & Defence	16 – 20 September	2026	Pretoria South Afrika	Biennial	Kristian Schischke
	Aero India	February	2027	Bangalore India	Biennial	Lisa Brandhuber
	Airshow China	10 – 15 November	2026	Zhuhai China	Biennial	Lisa Brandhuber
	AVALON Australian Airshow	March	2027	Geelong Australia	Biennial	Kristian Schischke
	Dubai Airshow	November	2027	Dubai UAE	Biennial	Lisa Brandhuber
	FIDAE Chile	7 – 12 April	2026	Santiago de Chile Chile	Biennial	Kristian Schischke
	IAC Congress	5 - 9 October	2026	Changing Location	Annually	Lisa Brandhuber
	Japan Aerospace	October	2028	Tokyo Japan	Four-yearly	Kristian Schischke
	Seoul ADEX	October	2027	Seoul South Korea	Biennial	Kristian Schischke
	Singapore Airshow	3 – 8 February	2026	Singapore Singapore	Biennial	Ulrike Schröder

Registration and contact

We are looking forward to hearing from you!



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Who is ECM?

- Experienced trade fair partner since 1999
 - On five continents
 - 400 German exhibitors and 8.000 sqm per year
 - Six different industries
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- Exhibitor service
 - Trade fair representation and sales
 - Organisation of Group Pavilions
 - Trade fair consulting



Connecting German Industry to the world.